

# MCT Trading Expands Corporate Headquarters – Additional Space Accommodates New Hires, Supports Growing Client Base

SAN DIEGO, Calif., June 16, 2011 (SEND2PRESS NEWSWIRE) – MCT Trading, Inc. (MCT), a leading provider of hedging and risk management advisory services, announced that the company has expanded its facilities, doubling the office space it previously had. The addition of space is the direct result of MCT's growth strategy to support lenders making the shift from best efforts to mandatory trading.

"Whilst we are enjoying significant growth, we don't aim to reach the size of some of our competitors, as client support would be adversely affected," says Curtis Richins, president of MCT. "A big part of our value proposition and differentiation is the close relationships we work diligently to foster and maintain with our clients. We help make the transition from best efforts to mandatory commitments easy and painless, which requires a great deal of client hand holding, education and responsiveness on our part. Increasing our office space is a measure we have taken to ensure excellence in service as we continue to grow."

The company's expansion will house more trading analysts, which supports MCT's unique customer service model that assigns each client its own dedicated trader. The personalized assistance provides clients with immediate responses to any questions or needs they have throughout the trading day.

Richins adds: "Many of our competitors became too big, too fast, consequently compromising customer service. To date, we boast nearly a 100 percent customer retention rate, which speaks volumes about the nurturing fashion in which we assist our clients in reaching greater profitability through mortgage pipeline hedging."

MCT's San Diego, CA corporate address and contact numbers will remain the same. The company also has [locations](#) in San Francisco, CA; Philadelphia, PA; Dallas, TX; and Charlotte, NC.

## **MCT Headquarters:**

406 9th Ave, Suite 211  
San Diego, CA 92101  
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<http://www.mct-trading.com> .

## **About Mortgage Capital Trading:**

MCT Trading is a risk management and advisory services company providing independent analysis, training, hedging strategy and loan sale execution support to clients engaged in the secondary mortgage market. Founded in San

Diego, California in May 2001, the company has expanded to include field sales and support offices in Philadelphia, Dallas, Charlotte and San Francisco. MCT is recognized as a leading provider of mortgage pipeline hedging services and currently supports more than 60 clients on the [HALO \(Hedging And Loan sales Optimization\) Program](#). For more information, please visit [www.mct-trading.com](http://www.mct-trading.com) or call (619) 543-5111.

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