

# Mortgage Capital Trading Bolsters Executive Management Team with Addition of Leslie Winick as Chief Strategy Officer

SAN DIEGO, Calif., April 30, 2019 (SEND2PRESS NEWSWIRE) – Mortgage Capital Trading, Inc. (MCT), a leading mortgage hedge advisory and secondary marketing software firm, announced that Leslie Winick has joined the company as Chief Strategy Officer (CSO). In this newly created position, Ms. Winick will play an integral role in helping MCT hone its strategic direction, further increase market share, manage rapid growth, and delight clients.



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Ms. Winick has a rich background in management consulting, organizational leadership, strategy development, and guiding large-scale enterprise projects, as well as possesses a wide range of business expertise in each functional area within a company.

“Leslie is a talented and accomplished business leader who has a long-standing track record of taking organizations to the next level,” stated Curtis Richins, president of MCT. “We’ve been working with Leslie for several

years now on a consulting basis and are elated to engage with her on a more official level that makes her part of the day-to-day management activities.”

From agile start-ups to global industry standouts, Ms. Winick has guided cross-functional teams responsible for strategic planning, process design and improvement, product lifecycle management, and new business formation within the financial services, software, telecommunications, life sciences, manufacturing, energy, and transportation sectors. She has designed and delivered high-impact, business critical projects across the U.S., Europe, and Asia.

Ms. Winick originally partnered with MCT as Managing Partner and Co-founder of SimpatiCo Consulting, a boutique firm serving Fortune 1000 and Fast 500 clients. She has also been a Managing Consultant within Gemini Consulting’s strategy discipline. She began her career at J.P. Morgan & Company, first as an internal consultant and later as a fixed-income research analyst covering investment grade sovereign entities and the U.S. government-sponsored enterprises (GSEs).

“Not only does MCT provide the gold standard in advisory services and cutting-edge, supporting technology to the mortgage industry, but at the heart of the company is a clients-first mentality. Customer focus has been a driving theme throughout my career, and it’s one of the reasons I wanted to join MCT more formally – it’s in the company DNA. I’m thrilled to officially become a family member.”

In her new role, Ms. Winick is responsible for charting MCT’s long-term strategic path, as well as overseeing critical initiatives in pursuit of company goals. She is also on-point for forging relationships with influential and innovative industry participants.

“MCT has experienced unprecedented growth over the past several years, and our intent is to continue to increase share by supporting clients as they navigate the uncertainty of market dynamics, rapid technology advances, government regulation, and consolidation. It’s our vision of the future, unbelievably talented team members, and our ability to bring complementary partners into our ecosystem that allows MCT to be the calm in the storm,” stated Winick.

## **About MCT:**

Founded in 2001, Mortgage Capital Trading, Inc. (MCT) has grown from a boutique mortgage pipeline hedging firm into the industry’s leading provider of fully-integrated capital markets services and technology. MCT offers an array of best-in-class services and software covering mortgage pipeline hedging, best execution loan sales, outsourced lock desk solutions, MSR portfolio valuations, business intelligence analytics, mark to market services, and an award-winning comprehensive capital markets software platform called MCTlive!.

MCT supports independent mortgage bankers, depositories, credit unions,

warehouse lenders, and correspondent investors of all sizes. Headquartered in San Diego, MCT also has California offices in Healdsburg and Los Angeles, as well as sites in Dallas and Philadelphia. MCT is well known for its team of capital markets experts and senior traders who continue to provide the boutique-style, hands-on engagement clients value. For more information, visit <https://mct-trading.com/> or call (619) 543-5111.

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