

# EPIC adds Scott Gunnison as Principal, Strategic Development

SAN FRANCISCO, Calif., Nov. 8, 2011 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a retail property, casualty and employee benefits insurance brokerage, has added Scott Gunnison as Principal, Strategic Development. Gunnison brings more than 30 years of diversified insurance underwriting, retail and wholesale brokerage, specialty program development, and operations experience to EPIC. He will be based in Chicago and report directly to EPIC president and co-founder, John Hahn.

Gunnison's responsibilities will initially focus on driving the next stage of growth and development for PowerGuard Specialty Insurance Services – a Managing General Agent specializing in the design and underwriting of unique insurance and risk management solutions for alternative energy manufacturers, developers and investors. PowerGuard is a separate operating entity and was conceived and launched by John Hahn in conjunction with PowerGuard's managing principal, Mike McMullen.

Prior to joining EPIC, Gunnison was most recently executive vice president of the Crump Group (formerly BISYS Insurance Services / Tri-City Brokerage), where he managed the firm's Chicago office for more than 20 years, growing revenue nearly fivefold between 1999 and 2008. Gunnison's responsibilities included product and program development, underwriting, financial management, marketing, business development and the management of key strategic relationships.

"Scott was one of my partners and co-owners at Tri-City for 20 years. His sophisticated brokerage experience and understanding of complex risks will help to develop new capacity and additional innovative solutions for the wind and solar power industries – taking PowerGuard to the next level," said Hahn.

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## **About Edgewood Partners Insurance Center:**

Founded in 2007, EPIC is a new and innovative California-based retail property & casualty and employee benefits insurance brokerage firm. The company provides a unique equity ownership opportunity and has created a values-based culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

The fastest growing brokerage in the state, EPIC has nearly 300 team members operating from seven offices across California (Los Angeles, Irvine, Folsom, San Francisco, San Mateo, Petaluma and San Ramon) and Baltimore, MD.

With nearly \$60 million in revenues, EPIC ranks among the top 50 retail insurance brokers in the United States and is the 5th largest privately-held

broker in California. For more information, please visit <http://www.edgewoodins.com> .

**About PowerGuard Specialty Insurance Services:**

PowerGuard is a Managing General Agent specializing in the design and underwriting of unique insurance and risk management solutions for wind, solar and other alternative energy companies.

PowerGuard's PowerClip warranty product is the most comprehensive contractual liability coverage available to renewable energy manufactures, project developers, power generation operators and the financial institutions who invest in them.

PowerGuard's PowerWrap Solar Project Guarantee Policy is a simple and straightforward insurance policy that guarantees the performance of the entire solar energy system – written on investment grade paper with an insurance company holding an AA- rating from Standard & Poor's. For more information please visit <http://www.powerguardins.com> .

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News issued by: Edgewood Partners Insurance Center



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Original Story ID: 2011-11-1108-003 (7424) :: 2011-11-1108-003

Original Keywords: PowerGuard Specialty Insurance Services, PowerWrap Solar Project

Guarantee Policy, EPIC, Edgewood Partners Insurance Center, Scott Gunnison, San Francisco California, John Hahn, Mike McMullen Edgewood Partners Insurance Center San Francisco California SAN FRANCISCO, Calif.

Alternate Headline: Scott Gunnison joins Edgewood Partners Insurance Center as Principal, Strategic Development

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