

EPIC adds Lou Razzano as Principal in San Ramon

SAN RAMON, Calif., March 21, 2012 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a retail property, casualty and employee benefits insurance brokerage, announces the addition of Lou Razzano as Principal and Business Development Executive. Razzano will be based in the company's San Ramon, Calif. office and report to managing principal, Brian Quinn.

Razzano will be responsible for all aspects of developing and growing a book of business including the acquisition of new clients and the design, placement and management of commercial insurance and risk management programs. Formerly an executive in the food industry, Razzano will initially focus on food and beverage clients and leverage his substantial network of relationships in these industries across the state.

"I am extremely excited to welcome Lou to the EPIC team," said EPIC's Brian Quinn. "He is an exceptional business person and a strong client advocate with a thorough understanding of how to identify and manage a broad range of business risk. Lou is well-connected and highly regarded in the Bay Area business community and across the west. He is exactly the kind of experienced, innovative professional we want to further build EPIC around."

Prior to joining EPIC, Razzano spent almost nine years as senior vice president and general manager at Andronico's Community Markets, where he directed all operations and administrative functions for the eight-store grocery chain including risk management and insurance, food safety and loss prevention.

Razzano was previously the Vice President of Human Relations and Management Information Systems with Interstate Chemical Company, Inc. where he spent five years. He began his career at the Boeing Company, starting as an Industrial Engineer and later managing the Manufacturing Engineering Department at their defense and space division in Philadelphia, Pa.

Razzano is a graduate of Pennsylvania State University in State College, Pa. where he obtained a Bachelor of Science in Industrial and Manufacturing Engineering.

Lou Razzano can be contacted at:

EPIC Insurance Brokers
3000 Executive Parkway – Suite 325
San Ramon, CA 94583
T: 925-244-7715
C: 925-599-3007
F: 925-901-0244
lrazzano@edgewoodins.com.

About Edgewood Partners Insurance Center:



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EPIC is a new and innovative California-based retail property & casualty insurance brokerage and employee benefits consulting firm. The company provides a unique equity ownership opportunity and has created a values-based culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

The fastest growing brokerage in the state, EPIC now has nearly 300 team members operating from seven offices across California (Los Angeles, Irvine, Folsom, San Francisco, San Mateo Petaluma and San Ramon).

With nearly \$60 million in revenues, EPIC ranks among the top 50 retail insurance brokers in the United States and is the 5th largest privately-held broker in California. For more information, please visit www.edgewoodins.com.

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