

ARMCO Hires Mortgage Industry Veteran Dan Thoms as Chief Revenue Officer

POMPANO BEACH, Fla., Aug. 16, 2016 (SEND2PRESS NEWSWIRE) – [ACES Risk Management](#) (ARMCO), the leading provider of financial quality control and compliance software, announced it has hired Dan Thoms as Chief Revenue Officer.



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Thoms possesses a deep background in the mortgage industry, having served in executive capacities for almost 20 years. Thoms was executive vice president of sales and Chief Strategy Officer for AllRegs from 2006 through the acquisition of the company by Ellie Mae in 2014, during which AllRegs tripled in size under his leadership. Prior to that, Thoms was vice president of education and business development for the Mortgage Bankers Association (MBA), where he revamped the MBA's education and curriculum programs, leading to significant growth.

"Compliance and quality control have taken over the top spot on lenders' list of concerns, and as a result, we are seeing tremendous interest in ARMCO's product suite," said Avi Naider, CEO for ARMCO. "Dan Thoms' unique combination of business development, strategy, sales and revenue management skills, along with his extensive mortgage industry experience, make him the perfect candidate to steer ARMCO through its next phase of growth."

According to Thoms, "ARMCO and the ACES platform occupy a unique position in

the industry. ACES is as sophisticated and robust a software platform as any LOS, and as such, the biggest and most sophisticated lenders and servicers have been gravitating to ACES for the past few years. Yet, smaller lenders and servicers are just waking up to the understanding that we are in a new world, where QC and compliance are critical, and I see a huge opportunity to bring ACES to this underserved part of the market.”

Thoms holds a Bachelor of Science degree in business management from Radford University in Radford, Va., and a Master’s of Education degree from Marymount University in Arlington, Va.

About ARMCO:

ARMCO – ACES Risk Management delivers web-based audit technology solutions, as well as powerful data and analytics, to the nation’s top mortgage lenders, servicers, investors and outsourcing professionals. A trusted partner devoted to client relationships, ARMCO offers best-in-class quality control and compliance software that provides U.S. banks, mortgage companies and service providers the technology and data needed to support loan integrity, meet regulatory requirements, reduce risk and drive positive business decisions.

ARMCO’s flagship product, ACES Web Audit Technology™, is available at any point in the mortgage loan lifecycle, to any size lender, and is user-definable. ACES Web standardizes audit requirements, ties pre-funding reviews to post-closing quality control audits, enables seamless trend analysis, identifies credit, compliance and process deficiencies and helps create manageable action plans.

For more information, visit <http://www.armco.us/> or call 1-800-858-1598.

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