

EPIC Expands Into Vintage Auto and Racing Industry

SAN FRANCISCO, Calif., Sept. 24, 2012 (SEND2PRESS NEWSWIRE) – EPIC (Edgewood Partners Insurance Center), a retail property, casualty and employee benefits insurance brokerage, announced today the formation of a new division, EPIC Motorsports. Operated by EPIC's own collectors and racers, this division provides customers with both the highest level of insurance expertise and extensive knowledge of collector cars, racing, and associated industry vendors.

The initial concept for EPIC Motorsports dates back to a conversation between Historic Motor Sports Association's President, Cris Vandagriff and David Alvarado, a commercial insurance broker with EPIC. A vintage racer and fellow auto enthusiast, Alvarado discussed the specific insurance needs of the motorsports industry with Vandagriff, and the shortage of suitable solutions.

This conversation prompted Alvarado to utilize his experience in commercial insurance lines and apply it to personal lines, which led to the development of HMSA Insurance Services and ultimately the development of EPIC Motorsports. With this addition, EPIC, which already delivers exceptional protection for high net-worth customers, started to offer comprehensive coverage for the true stated value of a vintage vehicle along with other specific and manuscript coverages for collector and race cars.

Led by Managing Principal David Alvarado, EPIC Motorsports will provide auto collectors and vintage racers the most comprehensive insurance available on the market through the HMSA program. Offerings such as earthquake coverage, no mileage restrictions, "on track" protection, and higher policy limits set them apart from other insurance providers.

"Our conversations with motorsports experts such as Cris Vandagriff of HMSA have directly influenced the design and scope of the policies offered by EPIC Motorsports," stated Alvarado. "Our motorsports division is anchored by insurance industry experts who are heavily involved in racing, collecting, and restoring vintage vehicles. This combination of insight and knowledge has led to the development of policies which cover every aspect of owning a vintage vehicle, as well as restoring collector and race cars."

"EPIC Motorsports is creating policies that are innovative, thorough, and tailored specifically to meet needs previously unfulfilled in the motorsports industry. They have provided HMSA members with comprehensive coverage that caters not only to their collector and race cars, but to an overall lifestyle," commented Cris Vandagriff, president for the Historic Motor Sports Association.

In addition to collector and race car coverage, the HMSA program extends some of the most comprehensive insurance on the market for homes, regular use vehicles, art, jewelry, and personal umbrella/excess liability coverage.

Alvarado's team includes industry experts Stan Sanchez and Beth Ward. Known as a car aficionado, Sanchez has spent six years focused on creating unique insurance solutions for luxury car collections as well as collecting and restoring cars himself.

Beth Ward brings twenty years of insurance experience and an enduring passion for all motorsports. As a race fan and car enthusiast, Beth follows the American Le Mans Series, NASCAR, Deutsche Tourenwagen Masters and Formula One.

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About EPIC:

EPIC is an innovative California-based retail property & casualty and employee benefits insurance brokerage firm. The company provides a unique equity ownership opportunity and has created a values-based culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

The fastest growing brokerage in the state, EPIC now has nearly 300 team members operating from eight offices across California (Los Angeles, Irvine, Fresno, Folsom, San Francisco, San Mateo, Petaluma and San Ramon).

With more than \$60 million in revenues, EPIC ranks among the top 50 retail insurance brokers in the United States and is the 5th largest privately-held broker in California. For more information, please visit www.edgewoodins.com.

About HMSA:

The Historic Motor Sports Association (HMSA) is one of the most respected historic racing organizations in the United States, producing world class spectator events across the country. HMSA is the sanctioning body for the world famous Monterey Motor Sports Reunion, Coronado Speed Festival and stages the Northwest's longest running Historic weekend, the Portland Historic Races as well as all Legends of Motorsports events. HMSA emphasizes the preservation and proper use of historic race cars at its events.

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