

# ReverseVision Offers Lenders and REALTORS a Reverse Mortgage Education Track at Jan. 2016 User Conference in San Diego

SAN DIEGO, Calif., Dec. 21, 2015 (SEND2PRESS NEWSWIRE) – ReverseVision, Inc. ([www.reversevision.com](http://www.reversevision.com)) today announced that mortgage lenders, bankers and REALTORS® interested in learning why offering reverse mortgages in their lending portfolio allows them to better serve consumers are invited to attend a “Reverse Mortgage Facts” track at its inaugural User Conference 2016 in San Diego January 20 – 22 at the Sheraton San Diego Hotel & Marina.

For ReverseVision RV Exchange™ users, [User Con 2016](#) will feature general sessions and career tracks for reverse mortgage executives, loan officers, account executives, and administrators. The event will also feature sessions focused on forging relationships with Financial Planners, advertising and the CFPB, how TRID has impacted the reverse industry and more.

The “Reverse Mortgage Facts” track is an opportunity for both mortgage lenders and REALTORS to learn how HECM loans can be a safe, secure option for building their business by responsibly serving consumers in retirement or considering retirement lifestyle options. Included in the track will be an overview of the Home Equity Conversion Mortgage (HECM), the most common reverse mortgage product, created during the Reagan Administration and significantly restructured in the last two years. In addition, attendees will learn how reverse mortgages can help meet the needs of consumers by serving them where they are in life and retain them-and possibly their children-as “customers for life.” Leading financial planners will explain HECMs as a valuable retirement tool and demonstrate the ability to accurately model cash flow scenarios that show retirees the best possible outcome for their financial future.

“If you are in the business of helping consumers make well-rounded decisions about how they buy a home or leverage home equity work after age 62, you need to learn from experts how reverse mortgages really work and impact the lives of consumers,” said Wendy Peel, VP of Sales & Marketing at ReverseVision. “Since the HECM was created to serve this demographic in a specific way by allowing the home equity asset to be properly leveraged in retirement, it is important to be able to accurately discuss the option with consumers.”

As home values continue to recover and interest rates rise in 2016, homeowners can once again be expected to factor home equity options in their financial decision making. Lenders, banks, credit unions and REALTORS will be able to improve their mortgage loan customer service and competitiveness by investing in education on home equity product options.

Early registration for “Reverse Mortgage Facts” is \$249 until December 31,

2015.

To learn more about ReverseVision User Con 2016, visit the [event website](#) and to check-out this newly added track's schedule click on the blue "Reverse Mortgage Facts Track" button.

**About ReverseVision:**

Recognized as a Deloitte's 2015 Technology Fast 500™ Company, ReverseVision, Inc. ( <http://www.reversevision.com/> ) is the leading software and technology provider for the reverse mortgage industry offering products and services focused exclusively on reverse mortgages. More reverse mortgages are originated monthly using ReverseVision's RV Exchange platform than all other systems combined. ReverseVision has partnered with some of the finest and fastest growing lending organizations in the U.S. to provide the leading reverse mortgage technology to brokers, correspondents, lenders and investors. ReverseVision is recognized as a driving innovator in the reverse mortgage industry. ReverseVision continues to improve their software with frequent new innovations building on pioneering capabilities in reverse mortgage interactive graphs, scenario analysis, multi-environment performance analysis and workflow in the origination process.

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