

The Mortgage Collaborative Adds 14 New Lender Members

SAN DIEGO, Calif., May 11, 2016 (SEND2PRESS NEWSWIRE) – The Mortgage Collaborative, an independent mortgage lending cooperative, today announced the addition of 14 new lenders to their national network of originating members, according to the Collaborative's EVP of National Sales & Strategic Alliances, Rich Swerbinsky.

"It's inspiring to our team hearing about the value great companies like these see in our network," said Swerbinsky. "Being completely independent allows us always to focus on our members first and foremost. This is a challenging climate for mortgage originators, especially small to mid-sized lenders, as mortgage origination costs skyrocket. The technology and innovation in this industry is changing rapidly and lenders are spending more time than ever playing defense. At a time where business development issues and initiatives are paramount to the future success of mortgage originators, we act as a partner to our members in overcoming all of those challenges."

The new member companies are as follows:

Advisors Capital – Novi, MI

Churchill Mortgage – Brentwood, TN

Columbus First Bank – Columbus, OH

FBC Mortgage – Orlando, FL

First Community Mortgage – Murfreesboro, TN

First Direct Lending – Irvine, CA

Fulton Mortgage Company – Lancaster, PA

Integrity Home Mortgage Corporation – Winchester, VA

Nations Lending Corporation – Independence, OH

Origin Bank – Addison, TX

People's Mortgage Company – Chandler, AZ

Platte Valley Bank of Missouri – Platte City, MO

Sente Mortgage – Austin, TX

Sunstreet Mortgage – Tucson, AZ.

The addition of these companies increases to over \$90 billion annually the aggregate origination volume of The Mortgage Collaborative's lender members. In the past 12 months, The Collaborative has added 48 new originating lender members, continuing the rapid growth for the nation's only independent cooperative network.

The Mortgage Collaborative also recently announced their Summer Lender Member Conference, which will be held August 20-23, 2016 at the Four Seasons Hotel in Denver, Colorado. The conference provides The Collaborative's lender members a unique opportunity to interact with top industry leaders and to attend and participate in compelling educational and peer-to-peer networking sessions. Details on the conference can be found at <http://www.mortgagecollaborative.com>.

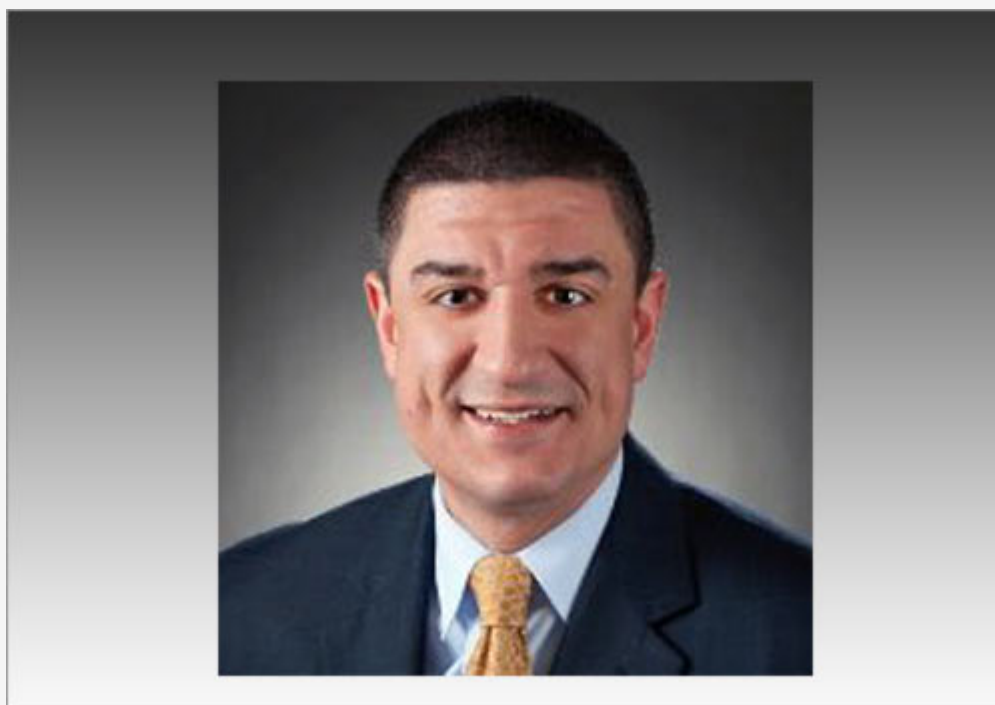
About The Mortgage Collaborative:

Based in San Diego, Calif., The Mortgage Collaborative was founded in 2013 to empower mortgage lenders across the country with better financial execution, reduced costs, enhanced expertise and improved compliance and to help its members access the dynamic and changing consumer base in America. The association is managed by its founding members: John Robbins, CMB; David Kittle, CMB; Gary Acosta, CEO of the National Association of Hispanic Real Estate Professionals (NAHREP); and Jim Park, former chair of the Asian Real Estate Association of America (AREAA). Robbins and Kittle are former chairmen of the Mortgage Bankers Association of America (MBA).

For more information, visit <http://www.mortgagecollaborative.com/>.

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